

RETURNS
+16% ROE 10-YEAR AVERAGE

GROWTH
11.4% EPS GROWTH 10-YEAR CAGR

WEALTH
305% 10-YEAR TSR

DRIVE CHANGE

TO ENRICH PEOPLE'S LIVES

INNOVATION
TECHNOLOGY TO BETTER SERVE CANADIANS

SCALE
EQB WELCOMES CONCENTRA BANK

GAINS
515K CUSTOMERS

SUSTAINABILITY
CARBON NEUTRAL IN SCOPE 1 & 2 GHG EMISSIONS

For the three months ended March 31, 2023

Note: all cover measures as at December 31, 2022, except customer number as at March 31, 2023

Canada's Challenger Bank™

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EQB Inc.

Supplemental Information
and Regulatory Disclosures



Equitable
Bank



Notes to Readers

Purpose of this document

This Supplemental Information and Regulatory Disclosures Report (Report) aims to provide the readers with the following regulatory disclosures and other additional voluntary disclosures that will assist the readers' assessment of business performance of EQB Inc. (EQB) and its wholly-owned subsidiary, Equitable Bank.

1. Disclosures related to Equitable Bank's loan portfolio, some of which relate to disclosure requirements outlined in OSFI's Guideline B-20, 'Residential Practices and Procedures'.
2. Equitable Bank's regulatory capital Basel Pillar III disclosures.

Use of this document

Readers are cautioned that financial information contained in this Report include both Generally Accepted Accounting Principles (GAAP) and non-GAAP measures. The latter often does not have any standardized meaning, and therefore, are not comparable to similar measures presented by other financial institutions.

This Report should be read in conjunction with EQB's unaudited interim consolidated financial statements and accompanying notes, as well as Management's Discussion and Analysis ("MD&A") for the quarter ended March 31, 2023.

Basis of presentation

All numbers in this Report are Canadian dollars and are unaudited.

GAAP measures have been prepared in accordance with International Accounting Standard (IAS) 34 unless otherwise stated. Non-GAAP measures used in this Report are defined under the Section "Non-GAAP measures".



FIRST QUARTER 2023

SUPPLEMENTAL INFORMATION AND REGULATORY DISCLOSURES

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**Table 1: Financial highlights**

(\$000s, except share, per share amounts and percentages)	2023					2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Adjusted results (\$ thousands, unless stated otherwise)⁽¹⁾								
Net interest income	236,630	218,775	187,264	167,604	163,086	155,952	150,852	141,839
Non-interest revenue	27,975	16,317	9,481	(2,528)	25,446	15,911	11,248	16,935
Revenue	264,605	235,092	196,745	165,076	188,532	171,863	162,100	158,774
Non-Interest expenses	120,262	102,259	78,903	75,567	69,800	69,702	67,442	64,990
Pre-provision pre-tax income ⁽¹⁾	144,343	132,833	117,842	89,509	118,732	102,161	94,658	93,784
Provision for credit losses (recoveries)	6,248	7,776	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)
Income before income taxes	138,095	125,057	112,488	84,276	118,857	103,581	98,158	95,766
Income tax expense	36,366	32,562	30,339	22,742	26,447	22,984	25,685	24,965
Net income	101,729	92,495	82,149	61,534	92,410	80,597	72,473	70,801
Net income available to common shareholders	99,411	90,190	81,063	60,448	91,321	79,508	71,374	69,690
Earnings per share – diluted (\$)	2.62	2.46	2.35	1.75	2.64	2.30	2.07	2.02
Return on equity ⁽⁴⁾	16.9	15.9	15.6	12.2	19.2	17.1	16.0	16.5
Efficiency ratio (%) ⁽²⁾⁽⁴⁾	45.4	43.5	40.1	45.8	37.0	40.6	41.6	40.9
Net interest margin (%) ⁽¹⁾	1.92	1.87	1.94	1.81	1.87	1.81	1.83	1.81
Reported results (\$ thousands, unless stated otherwise)								
Net interest income	240,797	218,325	186,251	166,657	162,172	155,952	150,852	141,839
Non-interest revenue	27,034	16,382	9,481	(2,528)	25,446	15,911	11,248	16,935
Revenue	267,831	234,707	195,732	164,129	187,618	171,863	162,100	158,774
Non-Interest expenses	126,548	139,180	84,082	78,276	74,933	70,427	67,442	64,990
Pre-provision pre-tax income	141,283	95,527	111,650	85,853	112,685	101,436	94,658	93,784
Provision for credit losses (recoveries)	6,248	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)
Income before income taxes	135,035	68,731	106,296	80,620	112,810	102,856	98,158	95,766
Income tax expense	35,516	22,912	28,717	21,784	24,863	22,794	25,685	24,965
Net income	99,519	45,819	77,579	58,836	87,947	80,062	72,473	70,801
Net income available to common shareholders	97,201	43,514	76,493	57,750	86,858	78,973	71,374	69,690
Earnings per share – basic (\$) ⁽³⁾	2.58	1.20	2.24	1.69	2.55	2.32	2.10	2.05
Earnings per share – diluted ⁽³⁾	2.56	1.19	2.22	1.67	2.51	2.29	2.07	2.02
Return on equity	16.5	7.7	14.8	11.6	18.3	17.0	16.0	16.5
Efficiency ratio (%)	47.2	59.3	43.0	47.7	39.9	41.0	41.6	40.9
Net interest margin (%)	1.95	1.85	1.93	1.80	1.86	1.81	1.83	1.81
Return on average assets ⁽⁴⁾	0.8	0.4	0.8	0.6	1.0	0.9	0.9	0.9
Return on RWA ⁽⁴⁾	2.10	1.07	2.10	1.60	2.60	2.50	2.40	2.50

⁽¹⁾ See Non-GAAP financial measures and ratios section.⁽²⁾ Increases in this ratio reflect reduced efficiencies, whereas decreases reflect improved efficiencies.⁽³⁾ YTD EPS may not equal the sum of the quarterly EPS' as a result of rounding and the computation of in the money options for the year versus the quarter.⁽⁴⁾ See Glossary section.

**Table 1: Financial highlights (continued)**

	(\$000s, except share, per share amounts and percentages)								
	2023			2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Select balance sheet and other information (\$ millions, unless stated otherwise)									
Total assets	51,793	51,145	40,150	39,418	37,150	36,159	34,425	32,342	
Assets under management ⁽¹⁾	63,336	61,569	47,331	45,767	43,422	42,020	40,172	37,928	
Loans receivable	46,580	46,510	36,792	36,246	34,217	32,901	31,475	29,893	
Loans under management ⁽¹⁾	58,152	57,008	43,853	42,492	40,393	38,663	37,121	35,373	
Assets under administration ⁽¹⁾	41,469	41,234	-	-	-	-	-	-	
Total deposits principal	31,278	30,831	23,824	23,533	22,080	20,695	19,758	18,413	
EQ Bank deposits principal	8,097	7,923	7,562	7,588	7,261	6,968	6,914	6,531	
Other deposits principal	23,181	22,908	16,262	15,945	14,819	13,727	12,844	11,882	
Total risk-weighted assets ⁽²⁾	18,981	18,926	15,459	14,748	14,018	13,310	12,427	11,461	
Common shareholders' equity ⁽²⁾	2,429	2,354	2,091	2,024	1,967	1,882	1,800	1,730	
Preferred shares	181	181	70	70	71	71	71	72	
Liquid assets ⁽¹⁾	3,882	3,938	3,203	3,068	3,045	3,056	3,188	2,943	
Total assets held for regulatory purposes as a % of total Equitable Bank assets (%)	7.4	7.6	7.8	7.6	7.9	8.0	8.8	8.7	
Total liquid assets as a % of total assets (%)	7.5	7.7	8.0	7.8	8.2	8.5	9.3	9.1	
Credit quality (% , unless stated otherwise)									
Provision for credit losses (\$ thousands)	6,248	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	
Provision for credit losses - rate ⁽²⁾	0.05	0.35	0.06	0.06	(0.00)	(0.02)	(0.05)	(0.03)	
Net impaired loan as a % of total loan assets	0.32	0.28	0.23	0.18	0.22	0.27	0.23	0.41	
Net allowance for credit losses as a % of total loan assets	0.19	0.18	0.15	0.14	0.14	0.15	0.17	0.19	
Share information									
Common share price - close (\$)	58.30	56.73	46.44	53.15	71.74	68.91	71.45	66.52	
Book value per common share ⁽²⁾ (\$)	64.47	62.65	61.14	59.25	57.64	55.24	52.90	50.97	
Common shares outstanding	37,680,498	37,564,114	34,204,632	34,160,770	34,130,326	34,070,810	34,029,266	33,932,814	
Common share market capitalization (\$ millions)	2,197	2,131	1,588	1,816	2,449	2,348	2,431	2,257	
Dividends declared - common share (\$) ⁽³⁾	0.35	0.33	0.31	0.29	0.28	0.19	0.19	0.19	
Dividends declared - preferred share - Series 3 (\$) ⁽³⁾	0.37	0.37	0.37	0.37	0.37	0.37	0.37	0.37	
Dividend Yield - common shares (%) ⁽²⁾	2.3	2.5	2.3	1.9	1.5	1.0	1.0	1.1	
Dividend Payout (%) ⁽²⁾	13.7	27.7	14.0	17.4	11.2	8.1	8.9	9.1	
Equitable Bank capital information (%)⁽⁴⁾									
CET1 ratio	14.0	13.7	13.3	13.5	13.5	13.3	13.7	14.4	
Tier 1 capital ratio	15.0	14.7	13.7	14.0	14.0	13.9	14.3	15.0	
Total capital ratio	15.5	15.1	14.0	14.3	14.3	14.2	14.6	15.4	
Leverage ratio	5.3	5.3	5.1	5.1	5.1	4.9	5.0	5.2	

⁽¹⁾ See Non-GAAP financial measures and ratios section.⁽²⁾ See Glossary section.⁽³⁾ YTD dividends declared per share may not equal the sum of the quarterly dividends per share as a result of rounding.⁽⁴⁾ Regulatory capital requirements for Equitable Bank are determined in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline, which is based on the capital standards developed by the Basel Committee on Banking Supervision. See Glossary section.

**Table 2: Consolidated balance sheets**

(\$000s)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Assets								
Cash and cash equivalents	345,621	495,106	298,999	539,509	725,281	773,251	646,501	591,752
Restricted cash	666,530	737,656	547,836	557,283	448,631	462,164	466,641	507,295
Securities purchased under reverse repurchase agreements	732,608	200,432	750,072	420,009	-	550,030	600,007	100,015
Investments	2,483,604	2,289,618	1,092,628	1,097,004	1,220,397	1,033,438	829,561	859,925
Loans – Personal	32,183,036	31,996,950	24,343,276	24,122,303	23,324,211	22,421,603	21,413,300	20,225,222
Loans – Commercial	14,397,192	14,513,265	12,448,825	12,123,469	10,893,131	10,479,159	10,061,492	9,667,652
Securitization retained interests	410,441	373,455	276,464	227,013	220,685	207,889	204,820	203,491
Deferred tax assets	15,024	-	-	-	-	-	-	-
Other assets	558,962	538,475	392,009	331,168	317,632	231,536	202,745	186,901
	51,793,018	51,144,957	40,150,109	39,417,758	37,149,968	36,159,070	34,425,067	32,342,253
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	31,589,063	31,051,813	24,048,937	23,708,958	22,238,382	20,856,383	19,932,120	18,588,223
Securitization liabilities	15,311,657	15,023,627	11,611,083	11,366,847	10,966,178	11,375,020	11,195,418	11,483,635
Obligations under repurchase agreements	904,658	665,307	748,881	814,494	880,203	1,376,763	804,300	201,271
Deferred tax liabilities	92,417	72,675	75,755	64,180	64,488	63,141	70,118	67,520
Funding facilities	768,717	1,239,704	800,283	711,380	324,575	200,128	330,479	-
Subscription receipts	-	-	232,018	230,821	230,386	-	-	-
Other liabilities	515,871	556,876	471,499	426,527	407,920	335,001	221,354	200,067
	49,182,383	48,610,002	37,988,456	37,323,207	35,112,132	34,206,436	32,553,789	30,540,716
Shareholders' equity:								
Preferred shares	181,411	181,411	70,424	70,424	70,607	70,607	71,195	72,001
Common shares	463,862	462,561	236,368	234,372	232,854	230,160	228,645	224,997
Contributed surplus	12,002	11,445	10,908	10,106	9,357	8,693	8,272	8,237
Retained earnings	1,954,394	1,870,100	1,839,561	1,773,658	1,727,169	1,650,757	1,578,128	1,513,118
Accumulated other comprehensive (loss) income	(1,034)	9,438	4,392	5,991	(2,151)	(7,583)	(14,962)	(16,816)
	2,610,635	2,534,955	2,161,653	2,094,551	2,037,836	1,952,634	1,871,278	1,801,537
	51,793,018	51,144,957	40,150,109	39,417,758	37,149,968	36,159,070	34,425,067	32,342,253

**Table 3: Consolidated statements of income**

(\$000s, except share and per share amounts)	2023					2021			
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Interest income:									
Loans – Personal	391,816	327,596	225,502	190,830	173,780	170,354	165,171	164,363	
Loans – Commercial	241,768	218,428	172,579	133,540	115,746	110,762	107,203	103,169	
Investments	21,893	10,754	3,377	3,351	3,855	3,491	4,223	3,824	
Other	17,352	19,298	9,178	5,558	2,859	2,111	2,209	2,606	
	672,829	576,076	410,636	333,279	296,240	286,718	278,806	273,962	
Interest expense:									
Deposits	293,231	244,413	146,202	106,221	82,162	78,695	74,787	76,603	
Securitization liabilities	118,174	93,163	64,567	53,741	49,290	51,096	52,269	55,278	
Funding facilities	7,917	11,025	6,180	2,468	306	231	327	152	
Others	12,710	9,150	7,436	4,192	2,310	744	571	90	
	432,032	357,751	224,385	166,622	134,068	130,766	127,954	132,123	
Net interest income	240,797	218,325	186,251	166,657	162,172	155,952	150,852	141,839	
Non-interest revenue ⁽¹⁾ :									
Fees and other income	13,550	10,155	6,679	7,866	6,033	5,355	5,629	5,598	
(Losses) gains on strategic investments	(2,613)	(5,137)	(7,403)	(8,655)	15,901	8,990	3,178	2,027	
Net (losses) gains on other investments	(339)	272	(606)	(165)	(1,912)	(656)	2,084	1,093	
Gain on sale and income from retained interests	14,332	9,247	10,277	2,197	5,044	3,851	3,282	8,568	
Net gains (losses) on securitization activities and derivatives	2,104	1,845	535	(3,771)	380	(1,629)	(2,925)	(351)	
	27,034	16,382	9,481	(2,528)	25,446	15,911	11,248	16,935	
Revenue	267,831	234,707	195,732	164,129	187,618	171,863	162,100	158,774	
Provision for credit losses (recoveries)	6,248	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)	
Revenue after provision for credit losses	261,583	207,911	190,378	158,896	187,743	173,283	165,600	160,756	
Non-interest expenses:									
Compensation and benefits	58,362	64,999	41,767	40,067	36,772	34,166	33,430	32,396	
Other	68,186	74,181	42,315	38,209	38,161	36,261	34,012	32,594	
	126,548	139,180	84,082	78,276	74,933	70,427	67,442	64,990	
Income before income taxes	135,035	68,731	106,296	80,620	112,810	102,856	98,158	95,766	
Income taxes:									
Current	28,651	22,154	17,142	22,091	23,516	29,720	23,102	20,698	
Deferred	6,865	758	11,575	(307)	1,347	(6,926)	2,583	4,267	
	35,516	22,912	28,717	21,784	24,863	22,794	25,685	24,965	
Net income	99,519	45,819	77,579	58,836	87,947	80,062	72,473	70,801	
Dividends on preferred shares	2,318	2,305	1,086	1,086	1,089	1,089	1,099	1,111	
Net income available to common shareholders	97,201	43,514	76,493	57,750	86,858	78,973	71,374	69,690	
Common shares outstanding:									
Weighted average basic	37,608,878	36,354,160	34,162,438	34,132,726	34,085,536	34,048,160	33,974,960	33,925,158	
Weighted average diluted	37,910,348	36,632,711	34,450,617	34,479,387	34,545,393	34,538,314	34,492,008	34,434,216	
Earnings per share:									
Basic	2.58	1.20	2.24	1.69	2.55	2.32	2.10	2.05	
Diluted	2.56	1.19	2.22	1.67	2.51	2.29	2.07	2.02	

⁽¹⁾ Prior period comparatives have been reclassified to conform to current period presentation

**Table 4: Net interest income and margin**

	2023						2022					
	Q1			Q4			Q3			Q2		
	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
Revenues derived from:												
Cash and debt securities	3,239,039	4.51%	36,025	2,851,708	3.75%	26,925	1,506,881	3.07%	11,676	1,860,012	1.74%	8,074
Equity securities	71,071	5.65%	990	69,271	5.29%	923	74,882	4.66%	879	82,217	4.07%	835
Single-family mortgages - insured ⁽³⁾	11,149,777	3.35%	92,078	10,283,555	2.78%	71,975	8,092,490	2.63%	53,645	8,331,632	2.08%	43,215
Single-family mortgages - uninsured ⁽³⁾	18,949,397	5.56%	259,653	17,746,942	4.68%	209,462	15,494,667	4.21%	164,379	14,812,033	3.86%	142,644
Decumulation loans	1,039,004	6.69%	17,150	860,039	5.79%	12,557	549,657	5.40%	7,478	427,368	4.67%	4,971
Consumer lending	816,651	11.04%	22,221	570,938	9.19%	13,225	-	-	-	-	-	-
Total Personal loans	31,954,829	4.96%	391,102	29,461,474	4.14%	307,219	24,136,814	3.71%	225,502	23,571,033	3.25%	190,830
Commercial loans	7,891,891	8.89%	173,061	7,740,333	8.04%	156,922	6,734,195	6.60%	112,022	6,240,134	5.35%	83,291
Equipment financing	1,229,381	9.31%	28,233	1,142,903	8.89%	25,624	920,795	9.27%	21,516	814,594	9.49%	19,278
Insured multi-unit residential mortgages	5,672,807	2.89%	40,473	5,071,626	2.71%	34,609	4,944,913	3.13%	39,041	4,606,319	2.70%	30,971
Total Commercial loans	14,794,079	6.63%	241,767	13,954,862	6.17%	217,155	12,599,903	5.43%	172,579	11,661,047	4.59%	133,540
Average interest earning assets	50,059,018	5.43%	669,884	46,337,315	4.73%	552,222	38,318,480	4.25%	410,636	37,174,309	3.60%	333,279
Expenses related to:												
Deposits	31,111,263	3.84%	294,403	28,706,869	3.15%	228,256	23,772,964	2.44%	146,202	22,739,126	1.87%	106,221
Securitization liabilities	16,589,281	2.89%	118,157	15,319,192	2.19%	84,689	12,721,965	2.01%	64,567	12,344,432	1.75%	53,741
Other	1,665,067	5.04%	20,694	1,813,408	4.49%	20,502	1,556,113	3.21%	12,603	1,482,795	1.55%	5,713
Average interest bearing liabilities	49,365,611	3.56%	433,254	45,839,469	2.89%	333,447	38,051,042	2.33%	223,372	36,566,353	1.82%	165,675
Adjusted net interest income and margin⁽²⁾		1.92%	236,630		1.87%	218,775		1.94%	187,264		1.81%	167,604
Interest earned on the subscription receipt escrow account	-	-	-	77,344	-	2,220	-	-	-	-	-	-
Interest paid to subscription receipt-holders	-	-	-	-	-	654	-	-	(1,013)	-	-	(947)
Net fair value amortization adjustment - assets	(357)	-	2,976	(207,643)	-	21,714	-	-	-	-	-	-
Net fair value amortization adjustment - liabilities	-	-	1,191	-	-	(25,038)	-	-	-	-	-	-
Reported net interest income and margin	50,058,661	1.95%	240,797	46,207,016	1.85%	218,325		1.93%	186,251		1.80%	166,657

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.

⁽²⁾ See Non-GAAP financial measures and ratios section.

⁽³⁾ The presentation has changed for single family mortgages from previous quarters from "alternative and prime" to "uninsured and insured" to better align characteristics of mortgages within each lending portfolio, including both asset yield and capital required. Prior period comparatives have been updated to conform to current period's presentation.

**Table 4: Net interest income and margin (continued)**

(\$000s, except percentages)	2022						2021					
	Q1		Q4		Q3		Q2					
	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense	Average Balance ⁽¹⁾	Average rate	Revenue/Expense
Revenues derived from:												
Cash and debt securities	1,782,923	1.27%	5,579	1,887,149	0.93%	4,418	1,794,586	0.97%	4,392	1,928,959	0.95%	4,563
Equity securities	107,185	4.29%	1,135	124,947	3.76%	1,184	165,146	4.90%	2,040	145,447	5.15%	1,867
Single-family mortgages - insured ⁽³⁾	8,586,852	1.91%	40,468	8,833,729	1.93%	42,867	9,031,256	2.04%	46,382	9,215,828	2.16%	49,557
Single-family mortgages - uninsured ⁽³⁾	13,878,478	3.80%	129,884	12,824,481	3.86%	124,848	11,519,662	4.02%	116,843	10,377,973	4.39%	113,461
Decumulation loans	329,939	4.21%	3,428	257,179	4.07%	2,639	194,454	3.97%	1,946	138,505	3.90%	1,345
Consumer lending	-	-	-	-	-	-	-	-	-	-	-	-
Total Personal loans	22,795,269	3.09%	173,780	21,915,389	3.08%	170,354	20,745,372	3.16%	165,171	19,732,306	3.34%	164,363
Commercial loans	5,753,730	4.88%	69,175	5,402,356	5.03%	68,531	5,111,839	5.09%	65,559	4,722,167	5.32%	62,632
Equipment financing	730,638	10.16%	18,310	693,809	9.86%	17,250	644,750	9.80%	15,926	598,241	10.18%	15,183
Insured multi-unit residential mortgages	4,228,059	2.71%	28,261	4,182,663	2.37%	24,981	4,207,371	2.43%	25,718	4,227,610	2.41%	25,354
Total Commercial loans	10,712,427	4.38%	115,746	10,278,828	4.28%	110,762	9,963,960	4.27%	107,203	9,548,018	4.33%	103,169
Average interest earning assets	35,397,804	3.39%	296,240	34,206,313	3.33%	286,718	32,669,064	3.39%	278,806	31,354,730	3.50%	273,962
Expenses related to:												
Deposits	21,255,610	1.57%	82,162	20,317,254	1.54%	78,695	18,969,500	1.56%	74,787	17,905,950	1.72%	76,603
Securitization liabilities	11,915,319	1.68%	49,290	12,100,428	1.68%	51,096	11,745,589	1.77%	52,269	11,527,869	1.92%	55,278
Other	1,417,133	0.71%	1,702	953,285	0.41%	975	709,098	0.50%	898	104,800	0.93%	242
Average interest bearing liabilities	34,588,062	1.56%	133,154	33,370,967	1.55%	130,766	31,424,187	1.62%	127,954	29,538,619	1.79%	132,123
Adjusted net interest income and margin⁽²⁾		1.87%	163,086		1.81%	155,952		1.83%	150,852		1.81%	141,839
Interest paid to subscription receipt-holders			(914)			-			-			-
Reported net interest income and margin		1.86%	162,172		1.81%	155,952		1.83%	150,852		1.81%	141,839

⁽¹⁾ Average balances are calculated based on the daily average balances outstanding during the period.⁽²⁾ See Non-GAAP financial measures and ratios section.⁽³⁾ The presentation has changed for single family mortgages from previous quarters from "alternative and prime" to "uninsured and insured" to better align characteristics of mortgages within each lending portfolio, including both asset yield and capital required. Prior period comparatives have been updated to conform to current period's presentation.



Table 5: Non-interest expenses and efficiency ratio

(\$000s, except percentages and FTE)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Compensation and benefits	58,362	64,999	41,767	40,067	36,772	34,166	33,430	32,396
Technology and system costs	18,174	23,969	11,572	11,250	11,950	11,557	11,544	10,292
Regulatory, legal and professional fees	12,863	11,303	11,570	8,492	10,085	6,383	5,646	5,599
Product costs	17,957	14,943	8,618	8,090	7,211	7,212	7,032	6,785
Marketing and corporate expenses	14,671	20,146	6,902	6,564	5,065	7,178	5,792	5,954
Premises	4,521	3,820	3,653	3,813	3,850	3,931	3,998	3,964
Total non-interest expenses - reported	126,548	139,180	84,082	78,276	74,933	70,427	67,442	64,990
Less: integration related costs	(6,286)	(36,921)	(5,179)	(2,709)	(5,133)	(725)	-	-
Total non-interest expenses - adjusted	120,262	102,259	78,903	75,567	69,800	69,702	67,442	64,990
Efficiency ratio - reported	47.2%	59.3%	43.0%	47.7%	39.9%	41.0%	41.6%	40.9%
Efficiency ratio - adjusted ⁽¹⁾	45.4%	43.5%	40.1%	45.8%	37.0%	40.6%	41.6%	40.9%
Full-time equivalent (FTE) – period average	1,685	1,635	1,373	1,295	1,191	1,121	1,068	1,005

⁽¹⁾ See Non-GAAP financial measures and ratios section.

**Table 6: Average balance sheet information⁽¹⁾**

(\$000s)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Assets								
Cash and cash equivalents	496,180	525,718	398,120	765,963	821,431	910,976	644,388	687,362
Restricted cash	677,468	668,525	569,508	552,648	443,528	488,461	507,107	550,536
Securities purchased under reverse repurchase agreements	233,260	337,720	385,020	167,503	205,863	287,509	200,006	112,513
Investments	2,342,268	1,613,407	1,109,114	1,171,394	1,120,923	960,840	869,592	750,802
Loans – Personal	32,080,702	28,158,496	24,249,633	23,689,488	22,878,985	21,952,479	20,823,336	19,824,494
Loans – Commercial	14,620,041	13,576,278	12,437,054	11,541,125	10,657,146	10,242,454	9,934,588	9,495,412
Securitization retained interests	385,140	320,166	245,940	220,052	213,216	204,563	203,194	193,887
Deferred tax assets	3,756	-	-	-	-	-	-	-
Other assets	531,674	481,731	345,427	338,301	264,049	230,991	191,988	181,258
	51,370,489	45,682,041	39,739,816	38,446,474	36,605,141	35,278,273	33,374,199	31,796,264
Liabilities and Shareholders' Equity								
Liabilities:								
Deposits	31,415,708	27,716,569	23,961,807	22,946,697	21,519,411	20,477,756	19,184,441	18,070,910
Securitization liabilities	15,165,554	13,267,215	11,435,783	11,318,630	11,209,242	11,397,001	11,342,854	11,619,090
Obligations under repurchase agreements	865,860	716,273	786,466	872,770	1,199,223	887,745	592,360	50,318
Deferred tax liabilities	76,841	99,231	67,436	64,533	63,782	67,901	68,627	64,646
Funding facilities	740,180	868,288	688,431	493,330	201,965	233,158	129,069	-
Subscription receipts	-	116,123	231,361	230,574	57,597	-	-	-
Other liabilities	531,123	541,783	439,244	451,607	357,848	300,404	221,637	223,106
	48,795,266	43,325,482	37,610,528	36,378,141	34,609,068	33,363,965	31,538,988	30,028,070
Shareholders' equity:								
Preferred shares	181,411	125,918	70,424	70,508	70,607	70,821	71,499	72,056
Common shares	463,322	348,726	234,910	233,243	230,973	229,395	226,488	224,669
Contributed surplus	11,746	11,247	10,510	9,743	9,001	8,536	8,405	8,010
Retained earnings	1,911,935	1,864,715	1,810,052	1,753,392	1,691,548	1,614,035	1,546,012	1,483,101
Accumulated other comprehensive income (loss)	6,809	5,953	3,392	1,447	(6,056)	(8,479)	(17,193)	(19,642)
	2,575,223	2,356,559	2,129,288	2,068,333	1,996,073	1,914,308	1,835,211	1,768,194
	51,370,489	45,682,041	39,739,816	38,446,474	36,605,141	35,278,273	33,374,199	31,796,264

⁽¹⁾ Average balance is calculated based on opening and closing month-end balances outstanding during the period.

**Table 7: Loans under management – by lending business⁽¹⁾**

(\$000s)	2023		2022				2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Insured									
Personal	11,109,325	11,249,787	7,942,977	8,113,893	8,369,594	8,591,090	8,813,753	8,965,413	
Commercial	6,265,073	6,356,334	5,077,883	5,254,149	4,561,886	4,416,171	4,383,393	4,384,186	
Total loan principal outstanding	17,374,398	17,606,121	13,020,860	13,368,042	12,931,480	13,007,261	13,197,146	13,349,599	
Total loan principal outstanding percentage	37%	38%	36%	37%	38%	40%	42%	45%	
Uninsured									
Personal	21,077,823	20,792,906	16,274,744	15,891,513	14,835,047	13,711,450	12,476,189	11,134,520	
Commercial	8,157,463	8,185,062	7,376,146	6,883,048	6,354,456	6,083,529	5,700,411	5,303,549	
Total loan principal outstanding	29,235,286	28,977,968	23,650,890	22,774,561	21,189,503	19,794,979	18,176,600	16,438,069	
Total loan principal outstanding percentage	63%	62%	64%	63%	62%	60%	58%	55%	
Total loan principal outstanding – on Balance Sheet	46,609,684	46,584,089	36,671,750	36,142,603	34,120,983	32,802,240	31,373,746	29,787,668	
Derecognized									
Commercial	11,542,502	10,424,114	7,181,301	6,349,413	6,272,342	5,860,830	5,746,788	5,585,644	
Total loan principal outstanding – off Balance Sheet	11,542,502	10,424,114	7,181,301	6,349,413	6,272,342	5,860,830	5,746,788	5,585,644	
Loans under management	58,152,186	57,008,203	43,853,051	42,492,016	40,393,325	38,663,070	37,120,534	35,373,312	
Personal									
Single family mortgages – insured ⁽³⁾	11,109,325	11,249,787	7,942,977	8,113,893	8,369,594	8,591,090	8,813,753	8,965,413	
Single family mortgages – uninsured ⁽³⁾	19,204,814	18,949,300	15,681,114	15,396,888	14,471,566	13,414,945	12,259,720	10,969,816	
Decumulation loans	1,029,087	951,950	593,630	494,625	363,481	296,505	216,469	164,704	
Consumer lending ⁽²⁾	843,922	891,656	-	-	-	-	-	-	
Total	32,187,148	32,042,693	24,217,721	24,005,406	23,204,641	22,302,540	21,289,942	20,099,933	
Commercial									
Mortgages – to Corporates	2,845,597	2,971,525	2,814,127	2,611,121	2,446,158	2,326,676	2,285,164	2,066,778	
Mortgages – to Small Business	1,333,971	1,327,917	1,318,727	1,228,665	1,154,573	1,086,826	1,043,089	1,011,089	
Specialized financing loans	1,097,176	1,069,963	750,322	738,675	714,856	645,588	506,268	357,257	
Construction loans	2,738,680	2,570,361	2,159,031	1,904,891	1,665,236	1,616,160	1,451,823	1,472,091	
Equipment financing	1,264,212	1,262,584	965,155	902,054	772,868	732,682	680,642	643,095	
Insured multi-unit residential mortgages	16,685,402	15,763,160	11,627,968	11,101,204	10,434,993	9,952,598	9,863,606	9,723,069	
Total	25,965,038	24,965,510	19,635,330	18,486,610	17,188,684	16,360,530	15,830,592	15,273,379	
Loans under management	58,152,186	57,008,203	43,853,051	42,492,016	40,393,325	38,663,070	37,120,534	35,373,312	

⁽¹⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

⁽²⁾ A sub-portfolio of consumer lending carries a limited financial guarantee backed by a cash reserve account held on deposit with EQB's subsidiary, Concentra Bank, reducing the credit risk exposure.

As at March 31, 2023, approximately 94.5% of the consumer term loans portfolio is covered by the limited financial guarantee.

⁽³⁾ The presentation has changed for single family mortgages from previous quarters from "alternative and prime" to "uninsured and insured" to better align characteristics of mortgages within each lending portfolio, including both asset yield and capital required. Prior period comparatives have been updated to conform to current period's presentation.

**Table 8: Deposit principal⁽¹⁾**

(\$000s)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Term deposits:								
Brokered	15,405,626	15,653,371	12,511,263	11,869,556	11,066,252	10,370,958	9,941,469	9,620,916
EQ Bank	4,161,586	3,729,785	3,055,028	2,306,170	2,486,567	1,525,299	880,053	1,721,093
Credit unions	2,323,444	2,016,627	-	-	-	-	-	-
Deposit notes	1,967,938	1,961,029	1,715,494	1,922,576	1,935,380	1,451,940	1,052,951	1,053,688
Covered bonds	1,259,708	1,242,608	827,784	856,340	473,486	502,058	518,196	-
Corporate and institution	139,502	260,320	-	-	-	-	-	-
Total	25,257,804	24,863,740	18,109,569	16,954,642	15,961,685	13,850,255	12,392,669	12,395,697
Share of term deposits of total (%)	81%	81%	76%	72%	72%	67%	63%	67%
Demand deposits:								
Brokered	725,201	707,327	850,770	918,097	954,830	1,004,691	902,515	675,354
EQ Bank	3,935,798	4,193,476	4,506,817	5,281,371	4,774,100	5,442,811	6,033,917	4,809,769
Credit unions	639,025	369,851	-	-	-	-	-	-
Strategic partnerships	551,937	505,836	357,315	379,096	389,713	396,866	429,024	532,451
Corporate and institution	167,961	190,587	-	-	-	-	-	-
Total	6,019,922	5,967,077	5,714,902	6,578,564	6,118,643	6,844,368	7,365,456	6,017,574
Share of demand deposits of total (%)	19%	19%	24%	28%	28%	33%	37%	33%
Total deposit principal	31,277,726	30,830,817	23,824,471	23,533,206	22,080,328	20,694,623	19,758,125	18,413,271
EQ Bank deposit principal	8,097,384	7,923,261	7,561,845	7,587,541	7,260,667	6,968,110	6,913,970	6,530,862

⁽¹⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

**Table 9: Impaired loans – by lending business**

(\$000s, except percentages)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Gross impaired loan assets								
Personal excluding consumer lending	60,350	51,235	22,965	17,016	17,960	21,352	25,803	34,557
Consumer lending	1,044	916	-	-	-	-	-	-
Commercial excluding equipment financing	77,987	64,472	45,627	29,785	38,602	49,121	25,900	66,530
Equipment financing	17,482	21,890	19,283	20,927	20,650	20,495	22,908	23,593
Total	156,863	138,513	87,875	67,728	77,212	90,968	74,611	124,680
Net impaired loan assets								
Personal excluding consumer lending	57,561	48,993	22,323	16,482	17,560	20,720	25,129	33,574
Consumer lending	187	161	-	-	-	-	-	-
Commercial excluding equipment financing	74,974	62,170	43,514	28,434	37,030	47,835	24,934	65,963
Equipment financing	15,306	20,338	18,505	19,857	19,904	19,825	21,899	22,594
Total	148,028	131,662	84,342	64,773	74,494	88,380	71,962	122,131
Net impaired loan assets as a % of portfolio loan assets								
Personal excluding consumer lending	0.18%	0.16%	0.09%	0.07%	0.08%	0.09%	0.12%	0.17%
Consumer lending	0.02%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Commercial excluding equipment financing	0.57%	0.47%	0.38%	0.25%	0.36%	0.49%	0.26%	0.73%
Equipment financing	1.22%	1.62%	1.92%	2.20%	2.58%	2.71%	3.22%	3.51%
Total	0.32%	0.28%	0.23%	0.18%	0.22%	0.27%	0.23%	0.41%

**Table 10: Provision for credit losses (PCL) – by lending business**

(\$000s, except percentages)	2023					2022		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Stage 1								
Personal excluding consumer lending	(337)	6,811	534	336	(1,666)	(2,461)	(1,782)	(2,064)
Consumer lending	244	3,969	-	-	-	-	-	-
Commercial excluding equipment financing	1,571	(677)	(2,342)	(144)	1,165	(2,085)	(2,188)	984
Equipment financing	909	1,602	594	1,157	662	1,282	492	(666)
Total	2,387	11,705	(1,214)	1,349	161	(3,264)	(3,478)	(1,746)
Stage 2								
Personal excluding consumer lending	3,099	2,211	1,256	966	370	1,658	(348)	(1,268)
Consumer lending	650	1,755	-	-	-	-	-	-
Commercial excluding equipment financing	(2,409)	7,712	1,714	763	(1,173)	(159)	683	(1,526)
Equipment financing	(982)	1,142	1,217	469	(581)	(1,367)	(1,609)	(754)
Total	358	12,820	4,187	2,198	(1,384)	132	(1,274)	(3,548)
Stage 3								
Personal excluding consumer lending	908	878	112	116	(198)	99	(291)	(172)
Consumer lending	(89)	(304)	-	-	-	-	-	-
Commercial excluding equipment financing	(1,615)	(1,063)	760	343	281	261	400	316
Equipment financing	4,299	2,760	1,509	1,227	1,015	1,352	1,143	3,168
Total	3,503	2,271	2,381	1,686	1,098	1,712	1,252	3,312
Total PCL								
Personal excluding consumer lending	3,670	9,900	1,902	1,418	(1,494)	(704)	(2,421)	(3,504)
Consumer lending	805	5,420	-	-	-	-	-	-
Commercial excluding equipment financing	(2,453)	5,972	132	962	273	(1,983)	(1,105)	(226)
Equipment financing	4,226	5,504	3,320	2,853	1,096	1,267	26	1,748
Total	6,248	26,796	5,354	5,233	(125)	(1,420)	(3,500)	(1,982)
PCL – rate								
Personal excluding consumer lending	0.09%	0.23%	0.03%	0.02%	(0.03%)	(0.01%)	(0.05%)	(0.07%)
Consumer lending	0.37%	7.29%	-	-	-	-	-	-
Commercial excluding equipment financing	(0.07%)	0.28%	0.005%	0.04%	0.01%	(0.08%)	(0.03%)	(0.01%)
Equipment financing	1.34%	2.10%	1.42%	1.36%	0.58%	0.72%	0.02%	1.13%
Total	0.05%	0.35%	0.06%	0.06%	(0.001%)	(0.02%)	(0.05%)	(0.03%)

**Table 11: Allowance for credit losses continuity⁽¹⁾**

(\$000s, except percentages)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
Stage 1 & 2 allowances								
Balance, beginning of period	89,931	51,658	48,685	45,138	46,361	49,493	54,245	59,539
Provision for credit losses:								
Transfer from Stage 3	(5,007)	214	457	189	696	544	583	779
Transfer to Stage 3	264	(268)	(289)	(213)	(288)	(159)	(170)	(235)
Re-measurement ⁽²⁾	6,983	4,445	416	727	(3,300)	(5,203)	(6,793)	(6,907)
Originations	4,191	3,469	4,273	5,146	3,760	2,084	2,032	1,765
Discharges	(3,755)	(2,129)	(1,884)	(2,302)	(2,091)	(398)	(404)	(696)
Loans acquired from business combination	-	32,542	-	-	-	-	-	-
Balance, end of period	92,607	89,931	51,658	48,685	45,138	46,361	49,493	54,245
Stage 3 allowance								
Balance, beginning of period	6,851	3,533	2,955	2,718	2,588	2,649	2,549	3,368
Provision for credit losses:								
Transfer to Stage 1	(11)	(68)	(222)	(101)	(617)	(452)	(493)	(510)
Transfer to Stage 2	(253)	(146)	(235)	(88)	(79)	(92)	(90)	(269)
Transfer from Stage 1	571	21	74	19	13	13	8	20
Transfer from Stage 2	4,436	247	215	194	275	146	162	215
Re-measurement ⁽²⁾	(814)	2,366	2,549	1,662	1,506	2,097	1,665	3,856
Loans acquired from business combination	-	4,117	-	-	-	-	-	-
Write-offs	(3,519)	(3,217)	(1,803)	(902)	(939)	(1,691)	(1,132)	(3,764)
Realized losses	(1,036)	(20)	(19)	(573)	(69)	(191)	(30)	(374)
Recoveries	2,610	18	19	26	40	109	10	7
Balance, end of period	8,835	6,851	3,533	2,955	2,718	2,588	2,649	2,549
Total allowance								
Balance, beginning of period	96,782	55,191	51,640	47,856	48,949	52,142	56,794	62,907
Provision for credit losses:								
Re-measurement ⁽²⁾	6,169	6,811	2,965	2,389	(1,794)	(3,106)	(5,128)	(3,051)
Originations	4,191	3,469	4,273	5,146	3,760	2,084	2,032	1,765
Discharges	(3,755)	(2,129)	(1,884)	(2,302)	(2,091)	(398)	(404)	(696)
Loans acquired from business combination	-	36,659	-	-	-	-	-	-
Write-offs	(3,519)	(3,217)	(1,803)	(902)	(939)	(1,691)	(1,132)	(3,764)
Realized losses	(1,036)	(20)	(19)	(573)	(69)	(191)	(30)	(374)
Recoveries	2,610	18	19	26	40	109	10	7
Balance, end of period	101,442	96,782	55,191	51,640	47,856	48,949	52,142	56,794

⁽¹⁾ The allowance for credit losses as at March 31, 2023 includes allowance on loan commitments amounting to \$1.3 million.⁽²⁾ Includes movement as a result of significant changes in credit risk, changes in credit risk that did not result in a transfer between stages and changes in model inputs and assumptions.

**Table 12: Allowance for credit losses - by lending business**

(\$000s, except percentages)									
	2023			2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Stage 1									
Personal excluding consumer lending	12,180	12,517	5,705	5,171	4,835	6,501	8,962	10,744	
Consumer lending	15,917	15,786	-	-	-	-	-	-	
Commercial excluding equipment financing	16,583	14,999	15,716	18,058	18,202	17,037	19,122	21,310	
Equipment financing	9,328	8,431	6,788	6,194	5,037	4,375	3,093	2,601	
Total	54,008	51,733	28,209	29,423	28,074	27,913	31,177	34,655	
Stage 2									
Personal excluding consumer lending	12,846	9,749	7,537	6,281	5,315	4,945	3,287	3,635	
Consumer lending	4,377	3,683	-	-	-	-	-	-	
Commercial excluding equipment financing	9,085	11,448	3,821	2,107	1,344	2,517	2,676	1,993	
Equipment financing	12,291	13,318	12,091	10,874	10,405	10,986	12,353	13,962	
Total	38,599	38,198	23,449	19,262	17,064	18,448	18,316	19,590	
Stage 3									
Personal excluding consumer lending	2,789	2,242	642	534	400	632	674	983	
Consumer lending	857	755	-	-	-	-	-	-	
Commercial excluding equipment financing	3,013	2,302	2,113	1,351	1,572	1,286	966	567	
Equipment financing	2,176	1,552	778	1,070	746	670	1,009	999	
Total	8,835	6,851	3,533	2,955	2,718	2,588	2,649	2,549	
Total allowance for credit losses									
Personal excluding consumer lending	27,815	24,508	13,884	11,986	10,550	12,078	12,923	15,362	
Consumer lending	21,151	20,224	-	-	-	-	-	-	
Consumer lending - cash reserve	(14,446)	(14,089)	-	-	-	-	-	-	
Commercial excluding equipment financing	28,681	28,749	21,650	21,516	21,118	20,840	22,764	23,870	
Equipment financing	23,795	23,301	19,657	18,138	16,188	16,031	16,455	17,562	
Total - net of cash reserves⁽¹⁾	86,996	82,693	55,191	51,640	47,856	48,949	52,142	56,794	
Total gross allowance	101,442	96,782	55,191	51,640	47,856	48,949	52,142	56,794	
Allowance for credit losses as a % of portfolio loan assets									
Personal excluding consumer lending	0.09%	0.08%	0.06%	0.05%	0.05%	0.05%	0.06%	0.08%	
Consumer lending - net of cash reserve	0.81%	0.70%	-	-	-	-	-	-	
Commercial excluding equipment financing	0.22%	0.22%	0.19%	0.19%	0.21%	0.21%	0.24%	0.26%	
Equipment financing	1.89%	1.86%	2.04%	2.01%	2.09%	2.19%	2.42%	2.73%	
Total allowance - net of cash reserves	0.19%	0.18%	0.15%	0.14%	0.14%	0.15%	0.17%	0.19%	

⁽¹⁾ As at March 31, 2023, the consumer lending portfolio is backed by a cash reserve of \$14.5 million held for a limited financial guarantee provided by a third party.

Allowance amounts are shown net of these cash reserves.

**Table 13: Loan principal outstanding - by province⁽¹⁾⁽²⁾**

	2023		2022				2021									
	Q1		Q4		Q3		Q2		Q1		Q4		Q3		Q2	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Personal																
Alberta	4,860,561	10%	4,879,324	10%	3,448,027	9%	3,427,735	9%	3,375,888	10%	3,299,064	10%	3,220,772	10%	3,063,835	10%
British Columbia	4,209,342	9%	4,127,188	9%	3,027,547	8%	2,980,893	8%	2,854,658	8%	2,645,671	8%	2,480,972	8%	2,318,217	8%
Manitoba	422,931	1%	123,632	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ontario	19,240,616	41%	19,160,049	41%	14,873,588	41%	14,748,869	41%	14,227,522	42%	13,676,683	42%	12,972,888	41%	12,186,781	41%
Quebec	2,112,579	5%	2,096,974	5%	1,752,315	5%	1,717,446	5%	1,609,800	5%	1,533,727	5%	1,459,289	5%	1,383,089	5%
Saskatchewan	535,543	1%	543,036	1%	309,867	1%	312,250	1%	319,708	1%	323,677	1%	329,373	1%	327,397	1%
Other Provinces	805,577	2%	1,112,490	2%	806,377	2%	818,213	2%	817,065	2%	823,718	3%	826,648	3%	820,614	3%
	32,187,148	69%	32,042,693	69%	24,217,721	66%	24,005,406	66%	23,204,641	68%	22,302,540	68%	21,289,942	68%	20,099,933	67%
Commercial																
Alberta	1,664,292	4%	1,696,509	4%	1,349,136	4%	1,362,212	4%	1,178,072	3%	1,112,541	3%	1,168,696	4%	1,168,129	4%
British Columbia	1,585,945	3%	1,531,211	3%	1,366,464	4%	1,328,549	4%	1,139,090	3%	1,187,823	4%	1,155,423	4%	1,046,372	4%
Manitoba	310,056	1%	30,353	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ontario	7,542,308	16%	7,601,354	16%	6,584,470	18%	6,349,838	18%	5,871,062	17%	5,494,279	17%	5,187,314	17%	4,963,294	17%
Quebec	2,487,608	5%	2,579,798	6%	2,356,352	6%	2,242,041	6%	1,910,623	6%	1,909,268	6%	1,885,565	6%	1,826,401	6%
Saskatchewan	221,285	0%	295,494	1%	152,946	0%	163,219	0%	140,960	0%	126,085	0%	115,909	0%	115,860	0%
Other Provinces	611,043	1%	806,677	2%	644,661	2%	691,338	2%	676,535	2%	669,704	2%	570,897	2%	567,679	2%
	14,422,536	31%	14,541,396	31%	12,454,029	34%	12,137,197	34%	10,916,342	32%	10,499,700	32%	10,083,804	32%	9,687,735	33%
Total loan principal																
Alberta	6,524,852	14%	6,575,833	14%	4,797,163	13%	4,789,947	13%	4,553,960	13%	4,411,605	13%	4,389,468	14%	4,231,964	14%
British Columbia	5,795,286	12%	5,658,399	12%	4,394,011	12%	4,309,442	12%	3,993,748	12%	3,833,494	12%	3,636,395	12%	3,364,589	11%
Manitoba	732,987	2%	153,985	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ontario	26,782,924	57%	26,761,403	57%	21,458,058	59%	21,098,707	58%	20,098,584	59%	19,170,962	58%	18,160,202	58%	17,150,075	58%
Quebec	4,600,186	10%	4,676,772	10%	4,108,667	11%	3,959,487	11%	3,520,423	10%	3,442,995	10%	3,344,854	11%	3,209,490	11%
Saskatchewan	756,827	2%	838,530	2%	462,813	1%	475,469	1%	460,668	1%	449,762	1%	445,282	1%	443,257	1%
Other Provinces	1,416,620	3%	1,919,167	4%	1,451,038	4%	1,509,551	4%	1,493,600	4%	1,493,422	5%	1,397,545	4%	1,388,293	5%
Total loan principal	46,609,684	100%	46,584,089	100%	36,671,750	100%	36,142,603	100%	34,120,983	100%	32,802,240	100%	31,373,746	100%	29,787,668	100%

⁽¹⁾ Geographic location based on the address of the property mortgaged or the address of leasee.⁽²⁾ The numbers in this table are reported on consolidated basis, including Concentra, acquisition-related fair value adjustments that are captured in balance sheet measures.

**Table 14: Residential mortgage and HELOC principal outstanding – by province**⁽¹⁾⁽²⁾⁽⁵⁾

	Residential mortgages				HELOC ⁽⁴⁾		Total			
	Insured ⁽³⁾		Uninsured		Uninsured		Insured		Uninsured	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
	Q1 2023									
Alberta	3,419,846	11%	1,290,255	4%	34,696	3%	3,419,846	11%	1,324,951	4%
British Columbia	1,334,179	4%	2,536,347	8%	254,717	25%	1,334,179	4%	2,791,064	9%
Manitoba	312,586	1%	84,468	0%	2,459	0%	312,586	1%	86,927	0%
Ontario	4,520,277	15%	13,725,572	45%	679,329	67%	4,520,277	14%	14,404,900	46%
Quebec	549,443	2%	1,211,004	4%	29,292	3%	549,443	2%	1,240,295	4%
Saskatchewan	433,435	1%	69,640	0%	4,934	0%	433,435	1%	74,574	0%
Other Provinces	539,226	2%	207,288	1%	5,583	1%	539,226	2%	212,871	1%
Total	11,108,992	37%	19,124,574	63%	1,011,009	100%	11,108,992	36%	20,135,583	64%
	Q1 2022									
Alberta	2,368,645	10%	996,579	4%	8,898	3%	2,368,645	10%	1,005,477	4%
British Columbia	977,834	4%	1,791,857	8%	76,015	21%	977,834	4%	1,867,872	8%
Manitoba	242,538	1%	55,155	0%	500	0%	242,538	1%	55,655	0%
Ontario	3,567,103	16%	10,355,903	45%	267,305	73%	3,567,103	15%	10,623,208	46%
Quebec	604,815	3%	991,982	4%	9,724	3%	604,815	3%	1,001,706	4%
Saskatchewan	263,825	1%	50,005	0%	812	0%	263,825	1%	50,817	0%
Other Provinces	344,834	2%	170,179	1%	919	0%	344,834	1%	171,098	1%
Total	8,369,594	37%	14,411,660	63%	364,173	100%	8,369,594	36%	14,775,833	64%

⁽¹⁾ Geographic location based on the address of the property mortgaged.⁽²⁾ This table was prepared based on the disclosure requirements outlined in OSFI's Guideline B-20. For the purpose of this guideline, all reverse mortgages secured by residential property are considered to be HELOC.⁽³⁾ Insured by either CMHC, Sagen or Canada Guaranty.⁽⁴⁾ HELOC, Standalone HELOC (SHELOC), and Reverse Mortgage are collectively referred to as "HELOC" in this Report wherever applicable.⁽⁵⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.



Table 15: Residential mortgage principal outstanding - by remaining amortization⁽¹⁾⁽²⁾

(\$000s except percentages)	<=20 years	>20 to <=25 years	>25 to <=30 years	>30 to <=35 years ⁽³⁾	>35 years	Total
Q1 2023						
Total residential mortgages	5,893,213	7,657,396	16,662,717	19,905	335	30,233,566
	19.49%	25.33%	55.11%	0.07%	0.00%	100.00%
Q4 2022						
Total residential mortgages	5,728,525	7,740,771	16,630,828	21,113	622	30,121,859
	19.02%	25.70%	55.21%	0.07%	0.00%	100.00%
Q1 2022						
Total residential mortgages	3,574,263	6,149,329	13,054,420	2,902	340	22,781,254
	15.69%	26.99%	57.30%	0.01%	0.00%	100.00%

⁽¹⁾ The residential mortgage balances do not include HELOC (HELOC, SHELOC and Reverse Mortgage) amount.

⁽²⁾ The numbers in this table are reported on consolidated basis, including Concentra, prior to acquisition-related fair value adjustments that are captured in balance sheet measures.

⁽³⁾ The Q4 2022 increase in this bucket mainly resulted from Concentra Bank's residential mortgages that were originated prior to 2019 with amortization term up to 35 years.



Table 16: Uninsured average loan-to-value of newly originated and newly acquired⁽¹⁾

	2023		2022								2021					
	Q1		Q4		Q3		Q2		Q1		Q4		Q3		Q2	
	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾	Residential mortgages	HELOC ⁽²⁾
Alberta	73%	-	73%	32%	72%	38%	73%	29%	73%	38%	73%	38%	72%	27%	72%	23%
British Columbia	70%	33%	71%	38%	71%	44%	69%	42%	70%	39%	70%	41%	70%	38%	72%	35%
Manitoba	72%	35%	76%	0%	73%	12%	71%	1%	77%	7%	72%	6%	76%	0%	77%	2%
Ontario	72%	35%	71%	38%	72%	40%	72%	41%	71%	39%	71%	42%	72%	40%	71%	40%
Saskatchewan	70%	-	69%	0%	68%	4%	68%	3%	69%	0%	70%	5%	67%	2%	73%	1%
Other Provinces	70%	42%	70%	43%	69%	47%	71%	43%	71%	40%	70%	39%	72%	48%	72%	45%
Total Canada	71%	35%	71%	38%	71%	42%	71%	41%	71%	39%	71%	41%	72%	40%	72%	39%

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ HELOC includes HELOC, SHELOC, and Reverse Mortgage.

The loan-to-value (LTV) of HELOC represents the authorized amount as a percentage of the original property value at the time of origination.

In the case of non-standalone HELOCs, there are mortgages associated with most of these properties, but the aggregate LTVs are not presented on this chart. Aggregate LTVs do not exceed 80%.

For SHELOCs, there are no mortgages associated to these properties.



Table 17: Average loan-to-value of existing uninsured single - family residential mortgages⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾

	2023		2022				2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Alberta	63%	63%	61%	62%	63%	63%	63%	63%	
British Columbia	65%	66%	64%	58%	61%	62%	61%	60%	
Manitoba	65%	65%	61%	57%	58%	59%	58%	59%	
Ontario	66%	66%	63%	56%	58%	60%	58%	57%	
Saskatchewan	53%	56%	52%	48%	50%	52%	51%	51%	
Other Provinces	66%	66%	63%	58%	60%	62%	60%	59%	
Total Canada	65%	65%	63%	57%	58%	60%	59%	58%	

⁽¹⁾ Geographic location based on the address of the property mortgaged.

⁽²⁾ Based on property values estimated using the Teranet National Bank House Price Indices (as of March 31, 2023), adjusting for EQB's unique portfolio by using sub-indices corresponding to the 11 cities in Teranet-National Bank National Composite 11 to estimate property values loan by loan. The index is based on actual transaction dates and prices, which EQB believes to be most accurate and representative; however, may lag other indices leveraging data tied to date of sale.

⁽³⁾ The LTV of our HELOC (HELOC, SHELOC and Reverse Mortgage) products is not included in this chart.

⁽⁴⁾ Equitable Bank has arrangements with other lenders to participate in its single family residential loans in certain circumstances, namely if Equitable Bank wants to cap the value of its own exposure to stay within the boundaries of its risk appetite while still meeting a borrower's needs. The arrangements, which have been entered into in the normal course of business at arm's length and on market terms, are structured such that the other lenders' participation would always bear the first loss on the mortgage. The loan-to-value ratios above therefore do not take into account the other lenders' participation in order to reflect both the substance and legal form of Equitable Bank's exposure. Equitable Bank underwrites the loans based on the total value of its own advance and the other lender's participation to ensure that the borrower is able to service the aggregate amount of the loan. Other lenders' participation in Equitable Bank's (including Concentra) single family residential loans was \$94.5 million at March 31, 2023.



Table 18: Uninsured single - family residential mortgages - weighted average beacon score by LTV⁽¹⁾⁽²⁾

	2023	2022				2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
<50% LTV	727	726	724	723	719	720	721	722
50% - 64.99% LTV	714	714	712	711	711	708	707	706
65% - 69.99% LTV	708	708	707	705	702	702	700	700
70% - 75% LTV	708	707	711	710	706	702	703	702
>75% LTV	717	718	720	717	711	707	706	706
Total	714	714	715	713	709	707	706	705

⁽¹⁾ The beacon scores reported here represent the combination of current weighted average beacon score of Equitable Bank's uninsured single-family lending business and the original weighted average beacon score of Concentra Bank's uninsured single-family portfolio.

⁽²⁾ LTVs are based on property values at origination.

Table 19: Modified Capital Disclosure Template – Equitable Bank

	(\$000s, except percentages)								
	2023	2022				2021			
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	
Common Equity Tier 1 capital: instruments and reserves									
1 Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	941,461	941,315	368,738	365,017	288,212	227,259	226,604	216,652	
2 Retained earnings	1,931,789	1,856,084	1,838,792	1,772,898	1,727,721	1,649,890	1,577,018	1,521,110	
3 Accumulated other comprehensive income (and other reserves)	(32,349)	(33,759)	(34,928)	(30,311)	(22,508)	(8,263)	(8,998)	(16,816)	
4 Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	-	-	-	-	-	-	-	
5 Common share capital issued by subsidiaries and held by third parties (amount allowed in group CET1)	-	-	-	-	-	-	-	-	
6 Common Equity Tier 1 capital before regulatory adjustments	2,840,901	2,763,640	2,172,602	2,107,604	1,993,425	1,868,886	1,794,624	1,720,946	
Common Equity Tier 1 capital: regulatory adjustments									
26 Other deductions and regulatory adjustments to CET1 as determined by OSFI	-	10,647	3,733	3,213	2,599	5,442	6,525	8,277	
28 Total regulatory adjustments to Common Equity Tier 1	(183,547)	(181,151)	(126,549)	(114,583)	(106,850)	(99,524)	(96,927)	(82,257)	
29 Common Equity Tier 1 capital (CET1)	2,657,354	2,593,136	2,049,786	1,996,234	1,889,174	1,774,804	1,704,222	1,646,966	
29a Common Equity Tier 1 capital (CET1) with transitional arrangements for ECL provisioning not applied	2,657,354	2,582,489	2,046,053	1,993,021	1,886,575	1,769,362	1,697,697	1,638,689	
Additional Tier 1 capital: instruments									
30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	183,541	183,541	72,554	72,554	72,554	72,554	72,554	72,554	
31 of which: classified as equity under applicable accounting standards	183,541	183,541	72,554	72,554	72,554	72,554	72,554	72,554	
32 of which: classified as liabilities under applicable accounting standards	-	-	-	-	-	-	-	-	
33 Directly issued capital instruments subject to phase out from Additional Tier 1	-	-	-	-	-	-	-	-	
34 Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in group AT1)	-	-	-	-	-	-	-	-	
35 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-	
36 Additional Tier 1 capital before regulatory adjustments	183,541	183,541	72,554	72,554	72,554	72,554	72,554	72,554	
Additional Tier 1 capital: regulatory adjustments									
43 Total regulatory adjustments to Additional Tier 1 capital	-	-	-	-	-	-	-	-	
44 Additional Tier 1 capital (AT1)	183,541	183,541	72,554	72,554	72,554	72,554	72,554	72,554	
45 Tier 1 capital (T1 = CET1 + AT1)	2,840,895	2,776,677	2,122,340	2,068,788	1,961,728	1,847,358	1,776,776	1,719,520	
45a Tier 1 capital with transitional arrangements for ECL provisioning not applied	2,840,895	2,766,030	2,118,607	2,065,575	1,959,129	1,841,916	1,770,251	1,711,243	
Tier 2 capital: instruments and allowances									
46 Directly issued qualifying Tier 2 instruments plus related stock surplus	-	-	-	-	-	-	-	-	
47 Directly issued capital instruments subject to phase out from Tier 2	-	-	-	-	-	-	-	-	
48 Tier 2 instruments (and CET1 and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties (amount allowed in group Tier 2)	-	-	-	-	-	-	-	-	
49 of which: instruments issued by subsidiaries subject to phase out	-	-	-	-	-	-	-	-	
50 Collective allowances	92,605	79,284	47,925	45,473	42,539	40,919	42,968	45,967	
51 Tier 2 capital before regulatory adjustments	92,605	79,284	47,925	45,473	42,539	40,919	42,968	45,967	
Tier 2 capital: regulatory adjustments									
57 Total regulatory adjustments to Tier 2 capital	-	-	-	-	-	-	-	-	
58 Tier 2 capital (T2)	92,605	79,284	47,925	45,473	42,539	40,919	42,968	45,967	
59 Total capital (TC = T1 + T2)	2,933,500	2,855,961	2,170,265	2,114,261	2,004,267	1,888,277	1,819,744	1,765,487	
59a Total capital with transitional arrangements for ECL provisioning not applied	2,933,500	2,855,961	2,170,265	2,114,261	2,004,267	1,888,277	1,819,744	1,765,487	
60 Total risk-weighted assets	18,980,786	18,925,660	15,458,591	14,748,207	14,018,221	13,309,550	12,427,049	11,461,154	
Capital ratios									
61 Common Equity Tier 1 (as a percentage of risk-weighted assets)	14.0%	13.7%	13.3%	13.5%	13.5%	13.3%	13.7%	14.4%	
61a CET1 Ratio with transitional arrangements for ECL provisioning not applied	14.0%	13.6%	13.2%	13.5%	13.5%	13.3%	13.7%	14.3%	
62 Tier 1 (as a percentage of risk-weighted assets)	15.0%	14.7%	13.7%	14.0%	14.0%	13.9%	14.3%	15.0%	
62a Tier 1 Capital Ratio with transitional arrangements for ECL provisioning not applied	15.0%	14.6%	13.7%	14.0%	14.0%	13.8%	14.2%	14.9%	
63 Total capital (as a percentage of risk-weighted assets)	15.5%	15.1%	14.0%	14.3%	14.3%	14.2%	14.6%	15.4%	
63a Total Capital Ratio with transitional arrangements for ECL provisioning not applied	15.5%	15.1%	14.0%	14.3%	14.3%	14.2%	14.6%	15.4%	
OSFI all-in target									
69 Common Equity Tier 1 capital all-in target ratio	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	
70 Tier 1 capital all-in target ratio	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	8.5%	
71 Total capital all-in target ratio	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2013 and 1 Jan 2022)									
80 Current cap on CET1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
81 Amounts excluded from CET1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
82 Current cap on AT1 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
83 Amounts excluded from AT1 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
84 Current cap on T2 instruments subject to phase out arrangements	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
85 Amounts excluded from T2 due to cap (excess over cap after redemptions and maturities)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

**Table 20: Leverage Ratio – Equitable Bank**

(\$000s, except percentages)	2023		2022			2021		
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2
On-balance sheet exposure								
1 On-balance sheet items (excluding derivatives, SFTs and grandfathered securitization exposures but including collateral)	50,875,951	50,700,483	38,971,106	38,726,715	36,854,619	35,563,379	33,778,496	32,216,231
2 Grossed-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework (IFRS)	-	-	-	-	-	-	-	-
3 (Deductions of receivables assets for cash variation margin provided in derivative transactions)	-	-	-	-	-	-	-	-
4 (Asset amounts deducted in determining Basel III Tier 1 capital)	(214,862)	(224,349)	(165,869)	(150,885)	(127,207)	(100,204)	(90,962)	(82,258)
5 Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 4)	50,661,089	50,476,134	38,805,237	38,575,830	36,727,412	35,463,175	33,687,534	32,133,973
Derivative exposures								
6 Replacement cost associated with all derivative transactions	165,504	223,506	35,148	43,180	42,210	35,067	36,386	10,175
7 Add-on amounts for potential future exposure associated with all derivative transactions	90,083	77,539	17,314	41,380	38,336	55,681	59,155	31,123
8 (Exempted central counterparty-leg of client cleared trade exposures)	-	-	-	-	-	-	-	-
9 Adjusted effective notional amount of written credit derivatives	-	-	-	-	-	-	-	-
10 (Adjusted effective notional offsets and add-on deductions for written credit derivatives)	-	-	-	-	-	-	-	-
11 Total derivative exposures (sum of lines 6 to 10)	255,587	301,045	52,462	84,560	80,546	90,748	95,541	41,298
Securities financing transaction exposures								
12 Gross SFT assets recognised for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	601,728	200,432	750,072	420,009	-	550,030	600,007	100,015
13 (Netted amounts of cash payables and cash receivables of gross SFT assets)	-	-	-	-	-	-	-	-
14 Counterparty credit risk (CCR) exposure for SFTs	41,319	20,040	36,195	43,890	14,512	57,577	24,163	9,707
15 Agent transaction exposures	-	-	-	-	-	-	-	-
16 Total securities financing transaction exposures (sum of lines 12 to 15)	643,047	220,472	786,267	463,899	14,512	607,607	624,170	109,722
Other off-balance sheet exposures								
17 Off-balance sheet exposure at gross notional amount	4,392,043	4,276,606	4,011,054	3,861,878	4,149,756	3,600,886	3,581,698	3,462,123
18 (Adjustments for conversion to credit equivalent amounts)	(2,598,301)	(2,458,943)	(2,418,115)	(2,379,197)	(2,656,272)	(2,225,554)	(2,340,595)	(2,364,191)
19 Off-balance sheet items (sum of lines 17 and 18)	1,793,742	1,817,663	1,592,939	1,482,681	1,493,484	1,375,332	1,241,103	1,097,932
Capital and Total Exposure								
20 Tier 1 capital	2,840,895	2,776,677	2,122,340	2,068,788	1,961,728	1,847,358	1,776,776	1,719,520
20a Tier 1 capital with transitional arrangements for ECL provisioning not applied	2,840,895	2,766,030	2,118,607	2,065,575	1,959,129	1,841,916	1,770,251	1,711,243
21 Total Exposures (sum of lines 5, 11, 16 and 19)	53,353,465	52,815,314	41,236,905	40,606,970	38,315,955	37,536,862	35,648,348	33,382,925
Leverage Ratios								
22 Basel III Leverage Ratio	5.3%	5.3%	5.1%	5.1%	5.1%	4.9%	5.0%	5.2%
22a Basel III Leverage Ratio with transitional arrangements for ECL provisioning not applied	5.3%	5.2%	5.1%	5.1%	5.1%	4.9%	5.0%	5.1%



Non-GAAP financial measures and ratios

This section provides further discussion regarding the variety of financial measures to evaluate EQB's performance. In addition to GAAP prescribed measures, we also use certain non-GAAP financial measures and ratios that we believe provide useful information to investors regarding EQB's financial condition and results of operations. Readers are cautioned that non-GAAP financial measures and ratios often do not have any standardized meaning, and therefore, are unlikely to be comparable to similar measures presented by other companies.

Adjusted results:

Concentra acquisition

On February 7, 2022, Equitable Bank announced a definitive agreement to acquire a majority interest in Concentra Bank, subject to customary closing conditions and regulatory approvals. On September 28, 2022, Equitable Bank received approval from the Ministry of Finance to acquire Concentra Bank and subsequently closed the transaction on November 1, 2022, acquiring 100% ownership of Concentra Bank.

At the close of the transaction, EQB.R subscription receipts were converted to common shares and proceeds were used to fund the acquisition. To support the transaction and integration, Equitable Bank incurred certain acquisition costs since Q4 2021. In addition, the assets acquired from Concentra Bank and the liabilities retained were fair valued in accordance with the accounting standards. These acquisition-related fair value adjustments will be amortized over the term of these loans or liabilities, impacting reported net interest income, which began in Q4 2022. In addition, a Stage 1 provision was also set up for the performing loans acquired, which also was recorded through the income statement in the fourth quarter. The intangible assets recognized at the date of acquisition is also amortized over the life of these assets, starting Q1 2023.

Income tax

The federal government has introduced an increase in the corporate tax rate of 1.5% for bank and life insurance groups for taxation years that end after April 7, 2022. It was levied on the portion of taxable income that exceeds 100 million. As a result, a one-time tax impact was recorded in the Q4 2022 income statement related to deferred tax liabilities due to the change in tax rate.

Adjustments impacting current and prior periods:

Adjustments listed below are presented on a pre-tax basis:

- Q1 2023
 - \$3.2 million net fair value amortization adjustment,
 - \$4.7 million acquisition and integration-related costs, and
 - \$1.5 million intangible asset amortization.

- Q4 2022
 - \$36.9 million of acquisition and integration related costs;
 - \$19.0 million provision credit for credit losses recorded on purchased loan portfolios;
 - \$3.3 million net fair value related amortization recorded for November and December 2022;
 - \$2.2 million interest earned on the escrow account where the proceeds of the subscription receipts are held⁽¹⁾;
 - \$0.7 million reversal of interest expenses paid to subscription receipt holders; and
 - \$5.6 million tax expenses true-up due to increase in tax rate.

- Q3 2022 – \$5.2 million of acquisition and integration related costs and \$1.0 million of interest expense paid to subscription receipt holders.
- Q2 2022 – \$2.7 million of acquisition and integration related costs and \$0.9 million of interest expenses paid to subscription receipt holders.
- Q1 2022 – \$5.1 million of acquisition and integration related costs and \$0.9 million of interest expenses paid to subscription receipt holders.
- Q4 2021 – \$0.7 million of acquisition costs.

(1) The net proceeds from the issuance of subscription receipts were held in an escrow account and the interest income earned was recognized upon closing of the Concentra acquisition.

Adjusted efficiency ratio

is derived by dividing adjusted non-interest expenses by adjusted revenue.

Adjusted return on equity

is calculated on an annualized basis and is defined as adjusted net income available to common shareholders as a percentage of weighted average common shareholders' equity (reported) outstanding during the period.

Assets under administration (AUA)

is sum of (1) assets over which Concentra Bank has been named as trustee, custodian, executor, administrator or other similar role; (2) loans held by credit unions for which Concentra Bank acts as servicer.

Assets under management (AUM)

is the sum of total assets reported on the consolidated balance sheet and loan principal derecognized but still managed by EQB.

Conventional loans

is the total on-balance sheet loan principal excluding insured single-family mortgages and insured multi-unit residential mortgages.

Liquid assets

is a measure of EQB's cash or assets that can be readily converted into cash, which are held for the purposes of funding loans, deposit maturities, and the ability to collect other receivables and settle other obligations.

Loans under management (LUM)

is the sum of loan principal reported on the consolidated balance sheet and loan principal derecognized but still managed by EQB.

Net interest margin (NIM)

is calculated on an annualized basis by dividing net interest income by the average total interest earning assets for the period.

Pre-provision pre-tax income (PPPT)

is the difference between revenue and non-interest expenses.



Glossary

Book value per common share

is calculated by dividing common shareholders' equity by the number of common shares outstanding.

Common Equity Tier 1 Capital (CET1 Capital)

is defined as shareholders' equity plus any qualifying other non-controlling interest in subsidiaries less preferred shares issued and outstanding, any goodwill, other intangible assets and cash flow hedge reserve components of accumulated other comprehensive income.

CET1 ratio

is defined as CET1 Capital as a percentage of total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's Capital Adequacy Requirements (CAR) Guideline.

Dividend payout ratio

is defined as dividend per common share as a percentage of diluted earnings per share.

Dividend yield

is calculated on an annualized basis and is defined as dividend per common share divided by average of daily closing price per common share for the period.

Efficiency ratio

is derived by dividing non-interest expenses by revenue. A lower efficiency ratio reflects a more efficient cost structure.

Leverage ratio

is calculated by dividing Tier 1 Capital by an exposure measure. The exposure measure consists of total assets (excluding items deducted from Tier 1 Capital) and certain off-balance sheet items converted into credit exposure equivalents. Adjustments are also made to derivatives and secured financing transactions to reflect credit and other risks. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

Provision for credit losses (PCL) – rate

is calculated on an annualized basis and is defined as the provision for credit losses as a percentage of average loan principal outstanding during the period.

Return on average assets

is calculated on an annualized basis and is defined as net income as a percentage of average month-end total assets balances outstanding during the period.

Return on RWA

is calculated on an annualized basis and is defined as net income as a percentage of average RWA during the period.

Return on equity (ROE)

is calculated on an annualized basis and is defined as net income available to common shareholders as a percentage of the weighted average common equity outstanding during the period.

Risk-weighted assets (RWA)

represents Equitable Bank's assets and off-balance sheet exposures, weighted according to risk as prescribed by OSFI under the CAR Guideline.

Tier 1 Capital

is calculated by adding non-cumulative preferred shares to CET1 Capital.

Tier 2 Capital

is equal to the sum of Equitable Bank's eligible stage 1 and 2 allowance.

Tier 1 capital ratio

is calculated by dividing Tier 1 Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.

Total Capital

equals to Tier 1 plus Tier 2 Capital.

Total capital ratio

is calculated by dividing Total Capital by Total RWA. This ratio is calculated for Equitable Bank in accordance with OSFI's CAR Guideline.



Acronyms

AOCI

Accumulated Other Comprehensive Income (Loss)

CAR

Capital Adequacy Requirements

CMHC

Canada Mortgage and Housing Corporation

EPS

Earnings per Share

GAAP

Generally Accepted Accounting Principles

HELOC

Home Equity Line of Credit

IAS

International Accounting Standard

IASB

International Accounting Standards Board

IFRS

International Financial Reporting Standards

LTV

Loan-to-Value ratio

NIM

Net Interest Margin

OSFI

Office of the Superintendent of Financial Institutions Canada